

Aon Hewitt
Pharmacy Benefit Management Coalition

Aon Hewitt Rx Coalition

Choice. Value. Expertise.





Aon Hewitt Rx Coalition

When you join the Aon Hewitt Rx Coalition (AHRC), you become part of a powerful coalition of employers that have the same impact and influence as a large organization.

You'll gain improved purchasing power with pharmacy benefit managers (PBMs) that you would not get on your own. The result in 2015 is savings on PBM costs of 11% on average, best-in-class pricing and contractual terms for your prescription drug program, and the assurance that quality of your prescription drug benefits is maintained.

Join an experienced group

The AHRC is supported by Aon Hewitt's Pharmacy Team, which consists of benefit consultants, pharmacists and specialists who bring industry leading expertise to help you address any pharmacy-related challenge you may face. This highly experienced team of pharmacy experts has helped employers across the country obtain highly competitive pricing, create and implement a range of plan designs, and optimize pharmacy management of patients with chronic and complex conditions.

What you can expect

- The purchasing clout of multiple employers to achieve improved negotiating power with pharmacy benefit managers (PBMs)
- Access to deeply discounted pricing with pricing escalators
- Pre-negotiated terms and conditions that represent your best interests and minimize the potential for misinterpretation
- An annual pricing review
- A set of rigorous vendor guarantees for financial and service performance
- Access to a highly experienced team of benefit consultants, pharmacists and PBM specialists
- Complete autonomy to determine plan design and clinical management approach

The power in numbers

By leveraging group purchasing power, you can expect:

- Competitive pricing that comes with the choice of industry-leading PBMs
- Continuous preferred pricing protections and improvement
- Proactive program management from Aon Hewitt's Pharmacy Team that is focused on financial and clinical outcomes
- All of the same PBM services you would receive as a direct client, plus an executive sponsor for higher visibility within the PBM

Expert Coalition Oversight

Our highly experienced team of pharmacy consultants provides the coalition with the following expert support:

- Annual market check, renewal and contract negotiations
- Oversight of PBM performance, including financial and performance guarantee tracking
- Escalation and management of your PBM service issues
- Management of PBM relationships
- Periodic updates, with recommendations, on news and events that can impact your plan

As an optional service, our team of experts is available to provide the following ongoing support:

- Annual strategic planning meeting
- Review of client reports and plan performance
- Participation at PBM annual review
- Annual electronic audit to validate PBM pricing guarantees
- Ad-hoc inquiry response
- Implementation support
- Implementation audit (with PBM credit offered)



4%–20%

average anticipated savings for clients regardless of whether pharmacy benefits are delivered through a health plan or PBM.

Clients receive best-in-class terms and conditions typically only available to the largest purchasers.



The Aon Client Promise

The Aon Client Promise framework includes the five pillars of our promise, a comprehensive training curriculum, and a robust methodology for ensuring a consistent client experience.

Aon Client Promise

Comprised of five pillars—partnership, expertise, innovation, excellence, and results—the Aon Client Promise articulates the commitment we make to our clients.

Aon Client Promise Academy

The Academy offers unique learning experiences focused on listening for and responding to client needs, building knowledge of the full breadth of Aon capabilities, and understanding the pillars of the Aon Client Promise.

Aon Client Promise Methodology

Discover

We will collaborate to understand both your near- and long-term business priorities, how we can add value to your organization, and help you respond to changing market dynamics.

Develop

We will jointly author a plan to define how we will work together during the year, outline our commitments to you, and define how we will measure our success.

Deliver

We will follow through on our plan, executing with excellence and tracking outcomes.

Review

We will seek your input on how we are doing both through informal feedback sessions and annual surveys.

Who should join?

The Aon Hewitt Rx Coalition is ideal for organizations with 200 to 15,000 employees and who are self-insured, or willing to self-insure prescription drug benefits. Our consulting services are ideal for organizations looking to achieve better pricing for their pharmacy benefits and supplement their programs with expert help to navigate a complex benefit.

Contact us today!

To learn more about the Aon Hewitt Rx Coalition, please contact your Aon Hewitt consultant or email the coalition mailbox at AonHewittRxCoalition@aonhewitt.com.

About Aon Hewitt

Aon Hewitt is the global leader in human capital consulting and outsourcing solutions. We design, implement, communicate and administer a wide range of human capital, retirement, investment management, health care, compensation and talent management strategies. With more than 29,000 professionals in 90 countries, Aon Hewitt makes the world a better place to work for clients and their employees.

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About Aon

Aon plc (NYSE:AON) is a leading global provider of risk management, insurance brokerage and reinsurance brokerage, and human resources solutions and outsourcing services. Through its more than 69,000 colleagues worldwide, Aon unites to empower results for clients in over 120 countries via innovative risk and people solutions. For further information on our capabilities and to learn how we empower results for clients, please visit: <http://aon.mediaroom.com>.

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